# YEST Investor Relations 2023



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# Investor Relations 2023 Investment Highlights

Accelerating Semiconductor-Centered Growth 1



Grow rapidly through semiconductor high pressure annealing equipment

Accelerating Semiconductor-Centered Growth II



NEOCON - Nitrogen substitute, Expansion of semiconductor all process application Green hydrogen market entry



production technology, Technology internalization

# Chapter. 01 Main Business



### **Main Business Overview**

Growth continuance based on semiconductor display equipment cash cow & growth accelerating through new equipment



1

2

### **Core Competencies**

### Customized response with Precision temperature · Pressure control technique & Competitively priced equipment

#### Various heat source technique such as temperature control

Unrivaled heat control system that embody both high and low temperature Semiconductor furnace equipment, Display annealing equipment development

#### Pressure control technique including pressurization decompression

Embody vacuum, by controlling temperature and pressure in equipment Apply semiconductor.display Auto clave equipment

#### Quick response to meet client requirement

Design & production ability,High competitiveness · efficiency equipment development



## Cash cow growth continuance

## Semiconductor · Display equipment portfolio



## New growth power – High pressure annealing equipment

Localize high pressure annealing equipment capable of Semiconductor reliability & Integrated circuit performance improvement



## New growth power – High pressure annealing equipment

Increasing high pressure annealing demand due to semiconductor miniaturization process trend



applicable within the temperature limit ↑

Necessity of high-pressure annealing equipment



Miniaturization roadmap of global semiconductor companies

## High pressure Annealing equipment development status and outlook

Under beta equipment field test in the first half of 2023, Enter rapid growing high pressure annealing equipment market



# Investor Relations 2023 **NEOCON Overview**

### Launch massive produce humidity control equipment improved weakness of $N_2$ EFEM



## **NEOCON Status and Goal**

### Under assessment in foundry & memory process, Supply to global semiconductor company such as USA

NEOCON development status and objective



## **PCO Equipment**

Expansion domestic and foreign substrates company by increasing FC-BGA demand, Expanding market share based on reference



### **Main Semiconductor Equipment**

## Various equipment manufacturing $\cdot$ supply in semiconductor pre $\cdot$ post process



\* Refer to appendix for all equipment

## **UTG Display Equipment**

# UTG equipment supply to global display company in Vietnam, expect benefit from fast-growing foldable market



## Main Display Equipment

Improving competitiveness by various display process equipment lineup and making consistency



# Chapter. 02 New Business (Green Hydrogen)



### **Green Hydrogen Overview**

Entering green hydrogen market by hydrogen production technology internalization & commercialization

## 01 Industrialization



Develop green hydrogen production technology Anion Exchange Membrane



## **02** Commercialization





Leap leading hydrogen production company Mass production system and Value chain build

### Green hydrogen industrialization strategy overview

### Hydrogen, which is highly utilized in various fields, market expansion with related policies

Application

#### Necessity of hydrogen energy



### Based on renewable energy, Available hydrogen on electric energy deal



Development of hydrogen transport technology led by KOGAS

Expansion hydrogen utilization field centering mobility

#### Hydrogen energy application field

## **Green Hydrogen Industrialization Strategy**

Supply of device to AEM water electrolysis technology self-development, Plant·Station·Energy independence system



# Green hydrogen commercialization strategy overview

Green hydrogen mass production & commercialization and prior occupation of the market by construction of infrastructure, Maximize efficiency by incorporating YEST's unique technology



## Commercialization strategy (1) – Securing a mass production system

Under AEM water electrolysis technology demonstration, securing a mass green hydrogen production system & overseas expansion in future

Green hydrogen business future plan

Status of participation in national projects related to YEST Green Hydrogen



## Commercialization strategy (2) – Graft to YEST technology

Demonstrate operation optimization system by incorporating core technologies possessed, which can lay the foundation for diversification of utilization



## Commercialization strategy (3) – Using the Value Chain of Enaptors

Partnership contract with World's First AEM Commercialization Successful Company, Acceleration of green hydrogen ecosystem building



# Chapter. 03 Affiliates

### Investor Relations 2023 Affiliate – YHT·YDI·YOT

### Semiconductor & Secondary battery component business through affiliates YHT·YDI·YOT

YES HEATING		YESRAMSTRY		YES PECHNOLOGY	
Main Product		Main Product		Main Product	
Heater Jacke Controller	t Silicone Coated Glass Fiber	Silicone Whe	el EMC Grinding Wheel	Aspherical surface glass lens	
Overview	Heater jacket in semiconductor process	Overview	Diamond tool for semiconductor	Overview	Aspherical surface glass lends for data center and autonomous vehicle
Competitiveness	Domestic and international patent related with Heater Jacket	Competitiveness	Semiconductor wheel process automation	Competitiveness	High quality product & fully automation production equipment
Client	Global semiconductor companies	Client	Domestic semiconductor companies	Client	EV battery module manufacturer
Sales Goal	US\$ 25Mn in 2023	Sales Goal	US\$ 8Mn in 2025	Sales Goal	US\$ 8Mn in 2024

# Chapter. 04

# Performance







## **Company Overview**

### Company Overview

Name	YEST Corporation	Jang, Bok-dong	Kang, Im-soo		
CEO	Jang, Bok-dong, Kang, Im-soo (Each Representative)	Career • (現) CEO of YEST • Founded YEST on 6 <sup>th</sup> Mar 2000 • (前) Technology sales in KCTech	Career • (現) CEO of YEST • (前) Head of SEC DDI plan group • (前) Team leader of SEC strategy marketing		
Establishment	6 <sup>th</sup> March 2000	• (前) Technology sales in Kerech Semiconductor	• (前) Development manager in SEC		
Capital	US\$ 690Mn(as of 1Q 23)	Shareholder			
Main Business	Semiconductor and Display manufacturing equipment				
The number of employees	150 (as of 1Q 23)	V YE	And 5 affiliate people		
Address	27 Masan 12 street, Jinwee- myeon, Pyeongtack, Gyeonggi-do	Shares out: 66% 18,051 (as of Marc	standing ,850 ch 2023)		
Homepage	www.yest.co.kr		5.8% Park, Yoon-bae And 5 affiliated people		

**CEO** Introduction

## **History**





# Chapter. 06 Appendix

### Investor Relations 2023 Condensed statement

Consolidated financial statement		(Unit: US\$ 1Mn)	Consolidated income statement		(Unit: US\$ 1Mn)		
	2021	2022	2023 1Q		2021	2022	2023 1Q
Current Asset	52.41	34	33.74	Revenue	55.27	58.01	11.31
Non-Current Asset	111.7	110.85	110.65	Cost of Sales	50.03	54.08	9.65
Total Asset	164.11	14.48	114.4	Gross Profit	5.24	3.93	1.66
Current Liabilities	63.7	54.65	56.25	Selling general			
Non-Current Liabilities	35.48	54.91	26.07	administrative expense	13.71	16.82	2.59
Total Liabilities	99.18	82.25	82.32	Operating Income	(8.47)	(12.89)	(0.94)
Issued Capital	6.6	6.89	6.89	Finance Income	2.94	7.5	0.24
Capital Surplus	68	50.3	50.3	Finance Cost	16.34	3.51	0.68
Other Capital Adjustment	(1.68)	(5.32)	(5.32)	Profit (Loss) before	(1)		
Retained Earnings	(10)	(10.61)	10.19	Тах	(15.79)	(5.58)	(0.5)
Total Equities	64.93	62.59	62.07	Profit (Loss)	(16.51)	(3.99)	(0.48)

### Investor Relations 2023 Condensed statement

Financial Statement				Income Statement			
			(Unit: US\$ 1Mn)				(Unit: US\$ 1Mn)
	2021	2022	2023 1Q		2021	2022	2023 1Q
Current Asset	49.74	33.34	33.82	Revenue	52.93	50.62	8.5
Non-Current Asset	91.23	92.01	91.51	Cost of Sales	47.82	45.54	6.62
Total Asset	140.97	125.34	125.33	Gross Profit	5.11	5.08	1.88
Current Liabilities	51.97	41.98	42.99	Selling general			
Non-Current Liabilities	27.18	20.23	19.08	administrative expense	11.21	0.47	1.73
Total Liabilities	79.15	62.21	62.07	Operating Income	6.1	(6.93)	0.16
Issued Capital	6.6	6.89	6.89	Finance Income	3.08	7.02	0.21
Capital Surplus	68.66	50.95	50.95	Finance Cost	15.99	2.69	0.49
Other Capital Adjustment	(1.69)	(4.41)	(4.41)	Profit (Loss) before			
Retained Earnings	(12.18)	(9.94)	10.05	Тах	(17.66)	(1.30)	0.13
Total Equities	61.81	63.14	63.25	Profit (Loss)	(18.02)	(0.65)	O.11

# Investor Relations 2023#. Semiconductor Equipment



# Investor Relations 2023 #. Display Equipment



